

# Logistics & Traceability

planning & material management @ FOOD SAFETY

SION 18th MARCH 2010



# agenda

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- **presentation**
- **traceability definition**
- **logistics elements**
- **traceability definitions**
- **do you speak systems ?**
- **performance management**
- **anecdotes**
- **keep an eye on**

# presentation

## project leader

R&D operations & texturisation  
*Nestlé PTC Orbe*

1998 - 2000



## project manager

industrialisation & process engineer  
*Nestlé Suisse SA - arômes industriels - fabrik Kempthal*

2000 - 2003



## production manager

technological support group  
*Givaudan Schweiz AG - Flavours Production Kempthal*

2003 - 2004



## project supply chain process manager

global supply chain strategy  
*Firmenich SA - Corporate Center Meyrin*

2004 - 2006



## operation director

head of operations  
*LeShop.ch - Corporate Center Chavannes-de-Bogis*

2006 - 2008



## founder azeo.ch

Operation & business process  
*Lausanne*

2007



## head of logitics

head of operations  
*Huntsman - Monthey*

2008



# traceability definition

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## ISO definition

**traceability is the ability to trace the history, application, or location of that which is under consideration**

*that which is under consideration - a truck or a grain of wheat ?*

*a standard location - field, farm or country ?*

*standard identification technology - pen and paper or computer ?*

*does not specify that hamburger be traceable to the cow or that the wheat in a loaf of bread be traceable to the field*

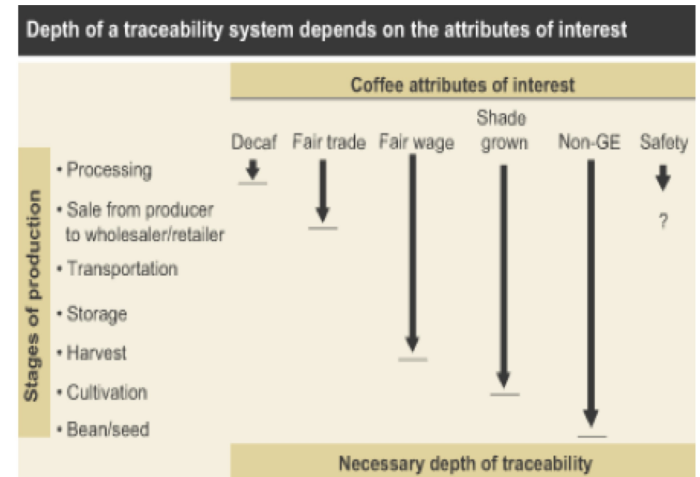
# traceability definition

the definition of traceability is necessarily broad because food is a complex product and traceability is a tool for achieving a number of different objectives and no traceability system is complete

**breadth:** describes the amount of information collected

**depth:** is how far and forward the system tracks the relevant information

**precision:** reflects the degree of assurance with which the tracing system can pinpoint a particular food product's movement or characteristics



# traceability – what does it do ?

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firms have **3** primary **objectives** in using traceability systems:

- facilitate traceback for food safety and quality
- differentiate and market food with subtle quality attribute
- improve supply chain management

**benefits** associated includes

- reduced recall expenses
- expanded sales of products with attributes that are difficult to discern
- lower supply chain costs

**in conclusion traceability offers larger net revenues for the firms**

# what is logistics ?

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## THE VERY WELL KNOW LOGISTICIAN GENOTYP:

**name :** ROBERT

**passions :** trucks and pirelli calendar

**prior employment :** cook

**physical description :** 1.87m - 138 kg - dark hair

**particularity:** smells a mixture of transpiration, alcohol & diesel

by chance logistics moved from this old vision to

# supply chain management

# what is supply chain management ?

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**supply chain management (SCM)** is the oversight of :

- **MATERIALS**
- **INFORMATION**
- **FINANCES**

as they move in a process from supplier to manufacturer to wholesaler to retailer to consumer

**the state of the art** is to produce the right product with the correct quantity at the defined time with the better cost



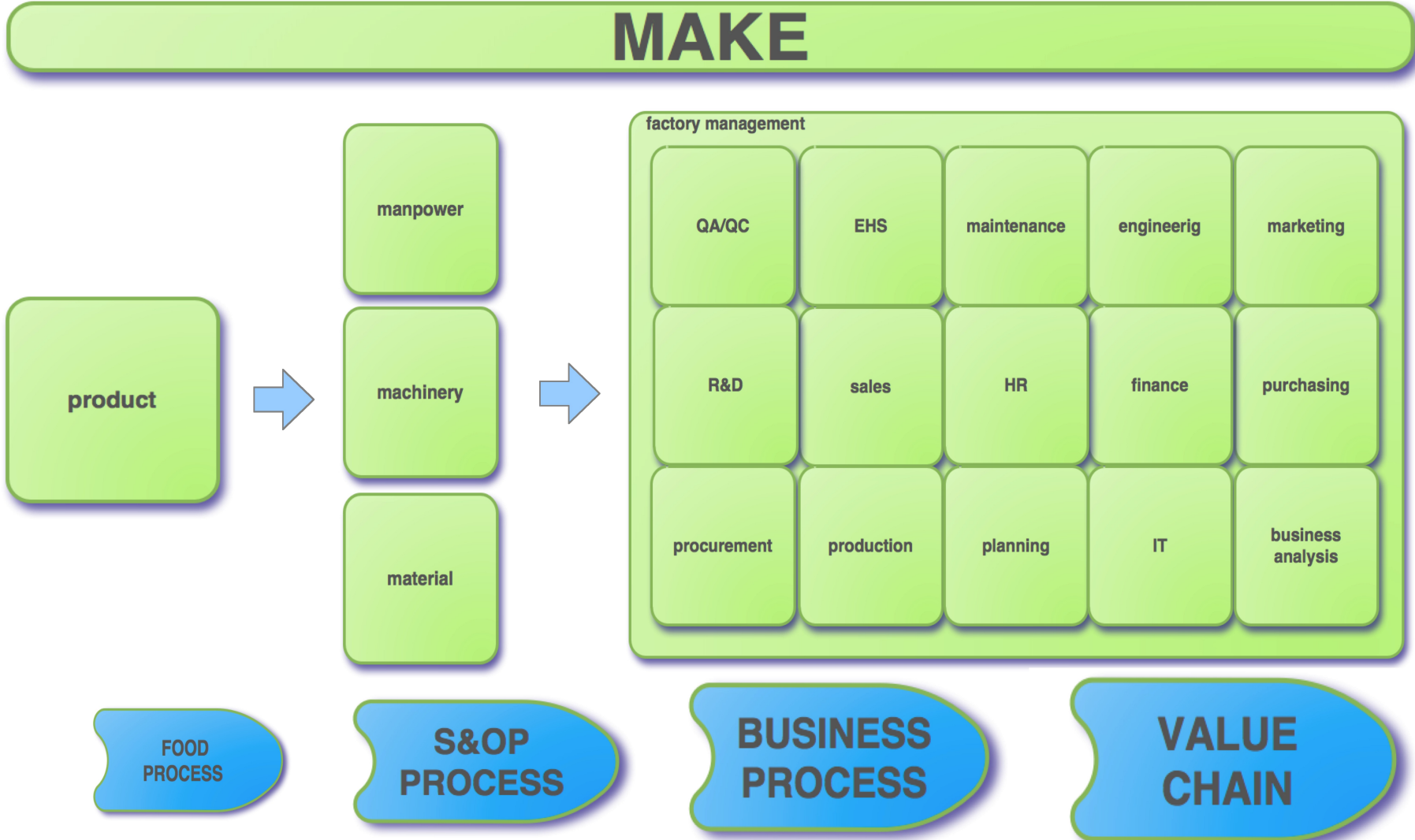
# introduction & objectives

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the supply chain SCOR model

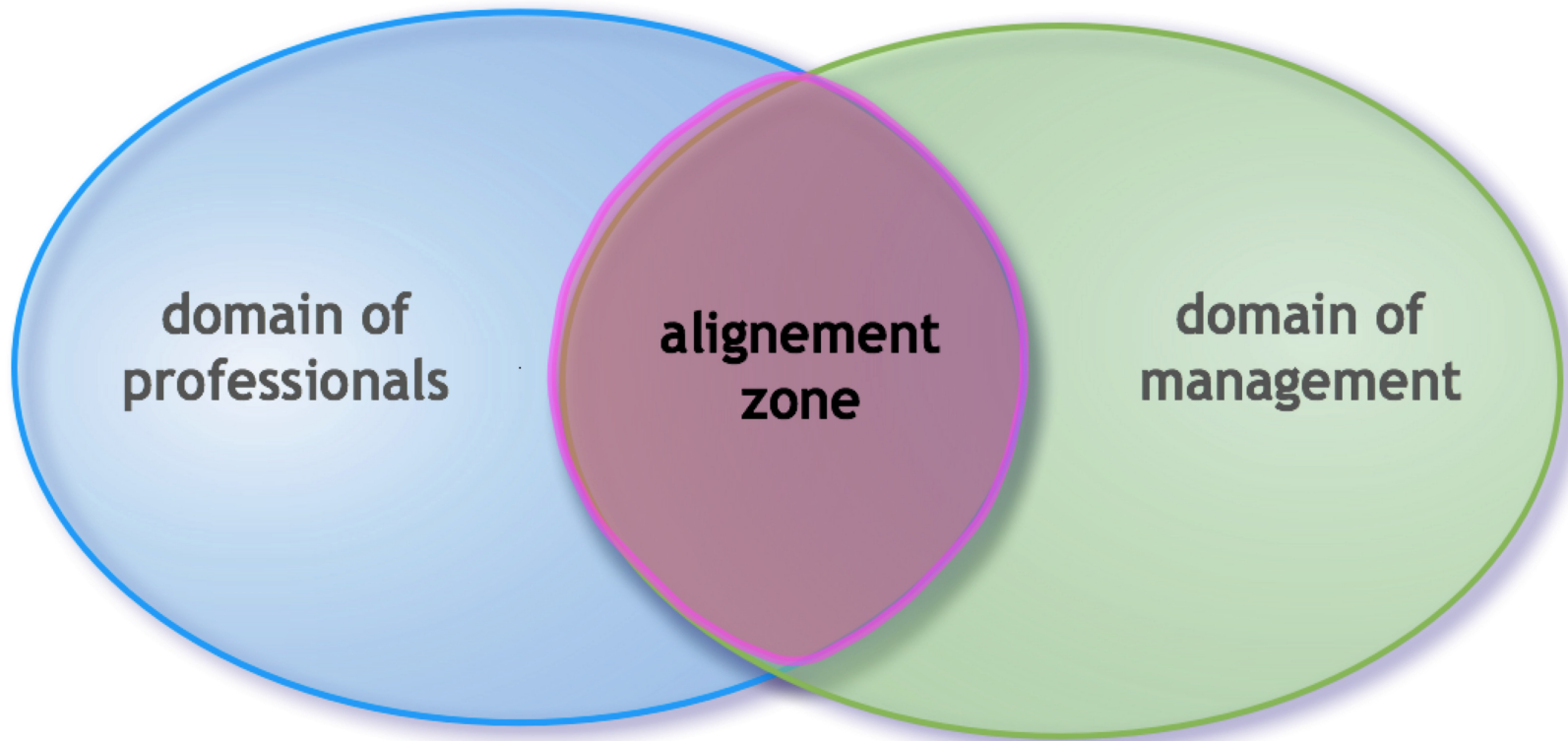


# introduction & objectives



# introduction & objectives

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# introduction & objectives

## material management

	CHF	prct_sales
<b>revenue (sales)</b>	<b>1'000'000</b>	<b>100%</b>
<b>cost of goods sold</b>	<b>900'000</b>	<b>90%</b>
<i>direct material</i>	500'000	20%
<i>direct labor</i>	200'000	20%
<i>factory overhead</i>	200'000	20%
<b>gross profit</b>	<b>100'000</b>	<b>10%</b>

increasing business performance

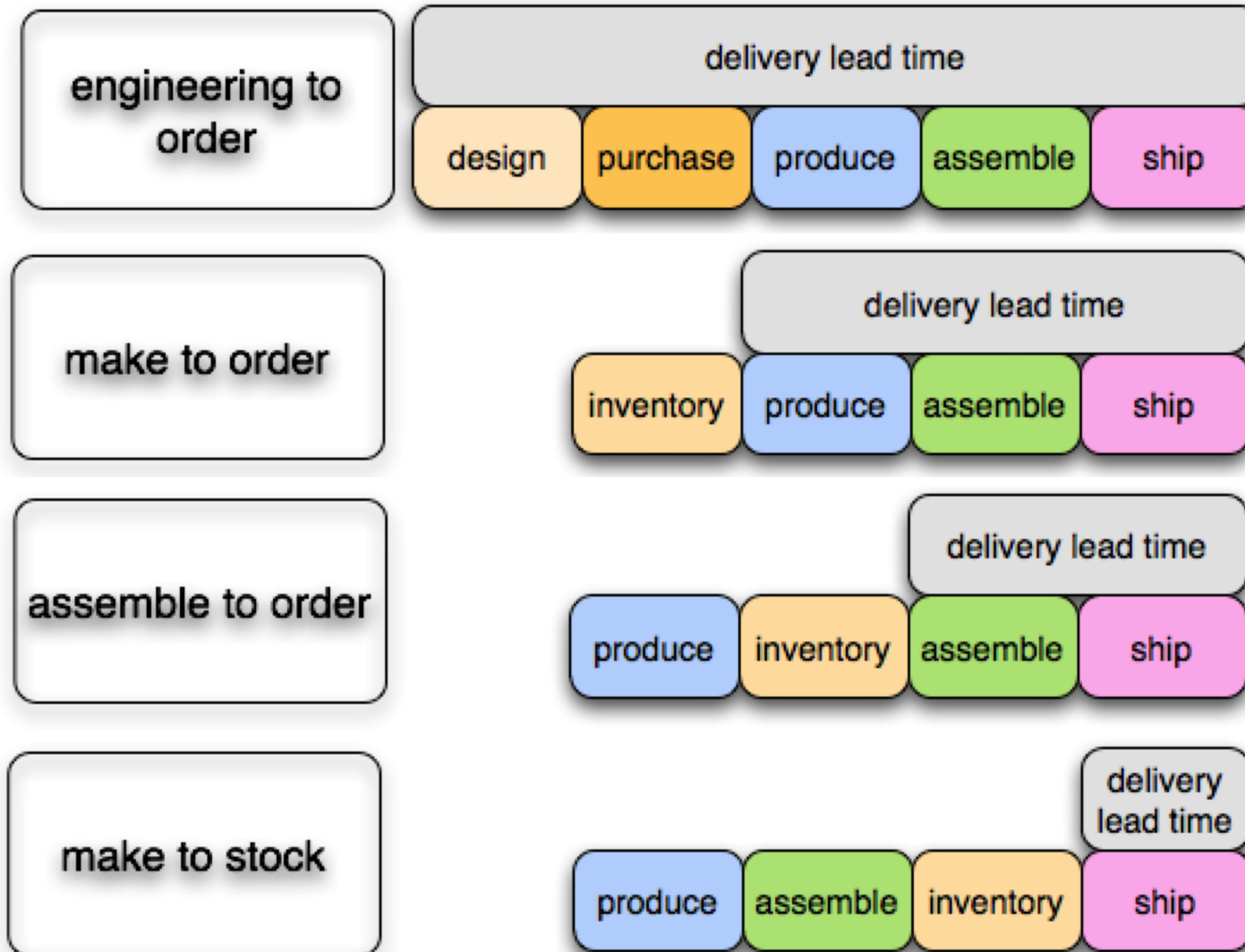
	CHF	prct_sales
<b>revenue (sales)</b>	<b>1'000'000</b>	<b>100%</b>
<b>cost of goods sold</b>	<b>840'000</b>	<b>84%</b>
<i>direct material</i>	450'000	45%
<i>direct labor</i>	190'000	19%
<i>factory overhead</i>	200'000	20%
<b>gross profit</b>	<b>160'000</b>	<b>16%</b>

to obtain same results without optimisation, sales must increase to

	CHF	prct_sales
<b>revenue (sales)</b>	<b>1'200'000</b>	<b>100%</b>
<b>cost of goods sold</b>	<b>1'040'000</b>	<b>87%</b>
<i>direct material</i>	600'000	50%
<i>direct labor</i>	240'000	20%
<i>factory overhead</i>	200'000	17%
<b>gross profit</b>	<b>160'000</b>	<b>16%</b>

# introduction & objectives

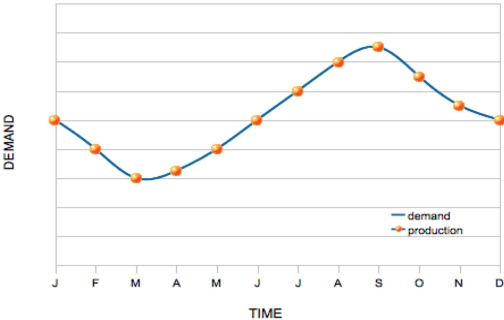
## product strategy



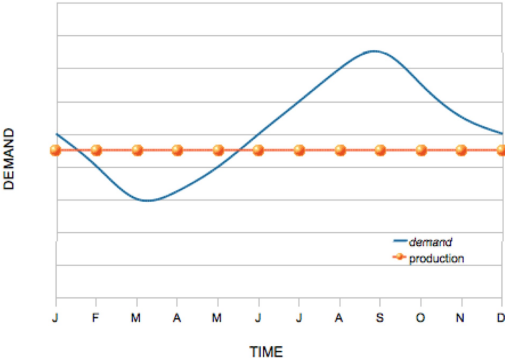
# introduction & objectives

## production strategy

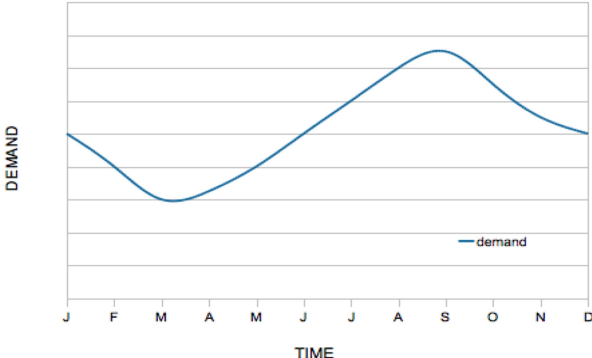
MATCHING STRATEGY



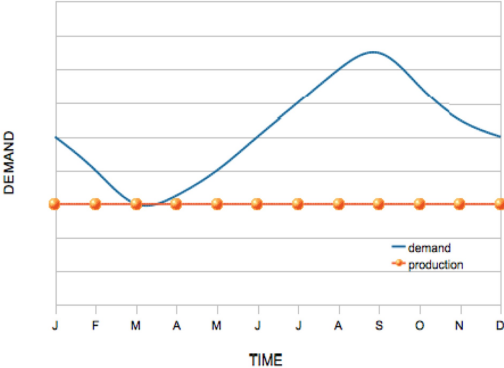
LEVELING STRATEGY



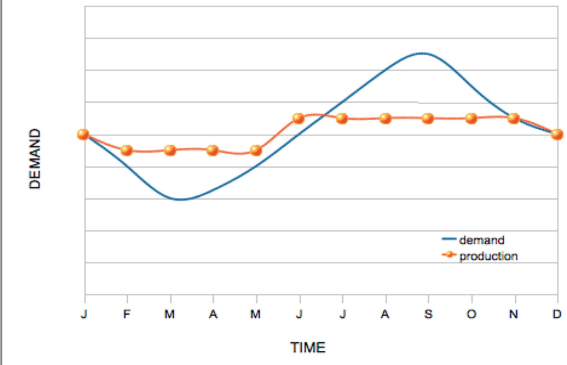
DEMAND



SUBCONTRACTING STRATEGY

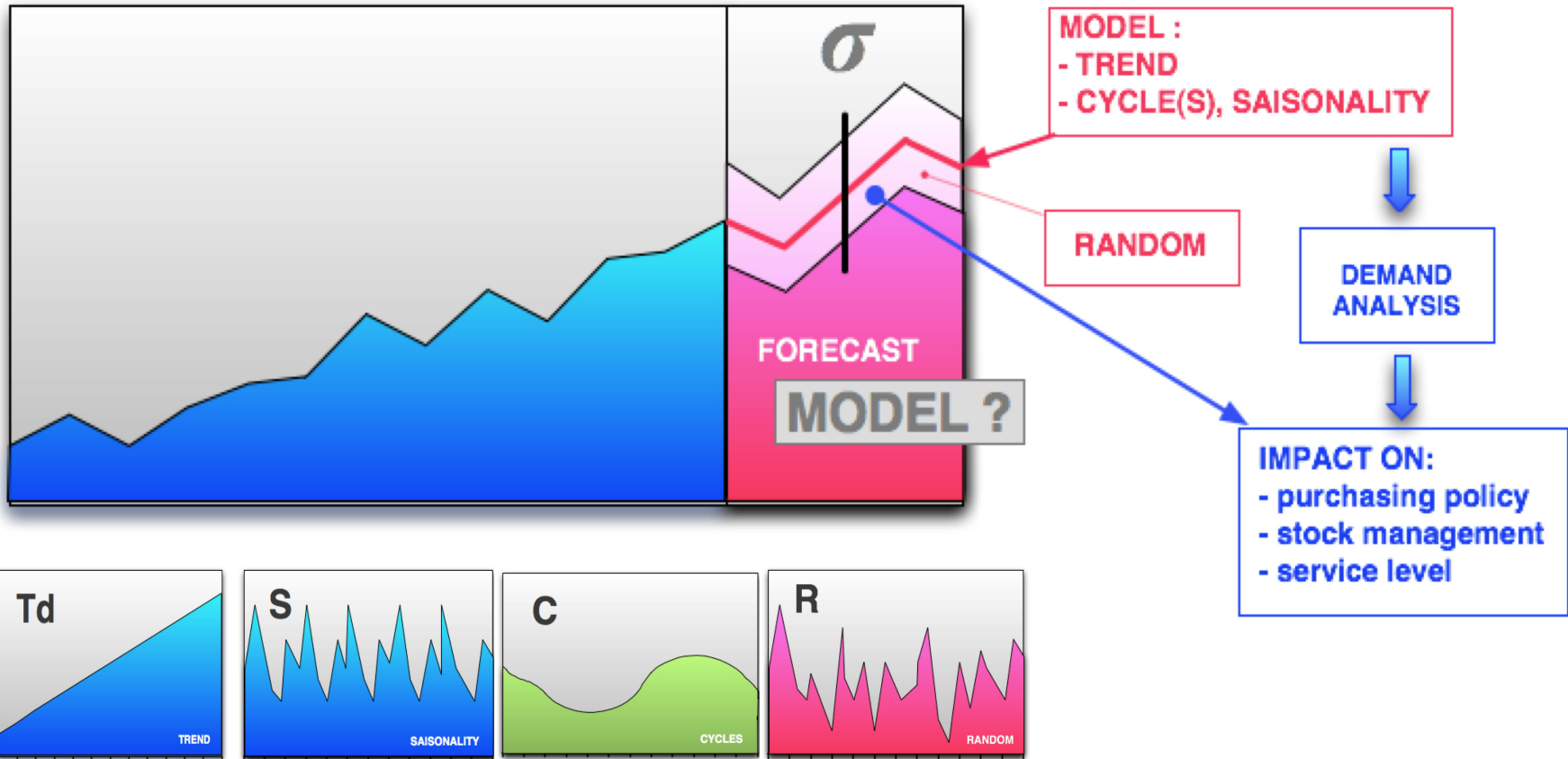


HYBRID STRATEGY



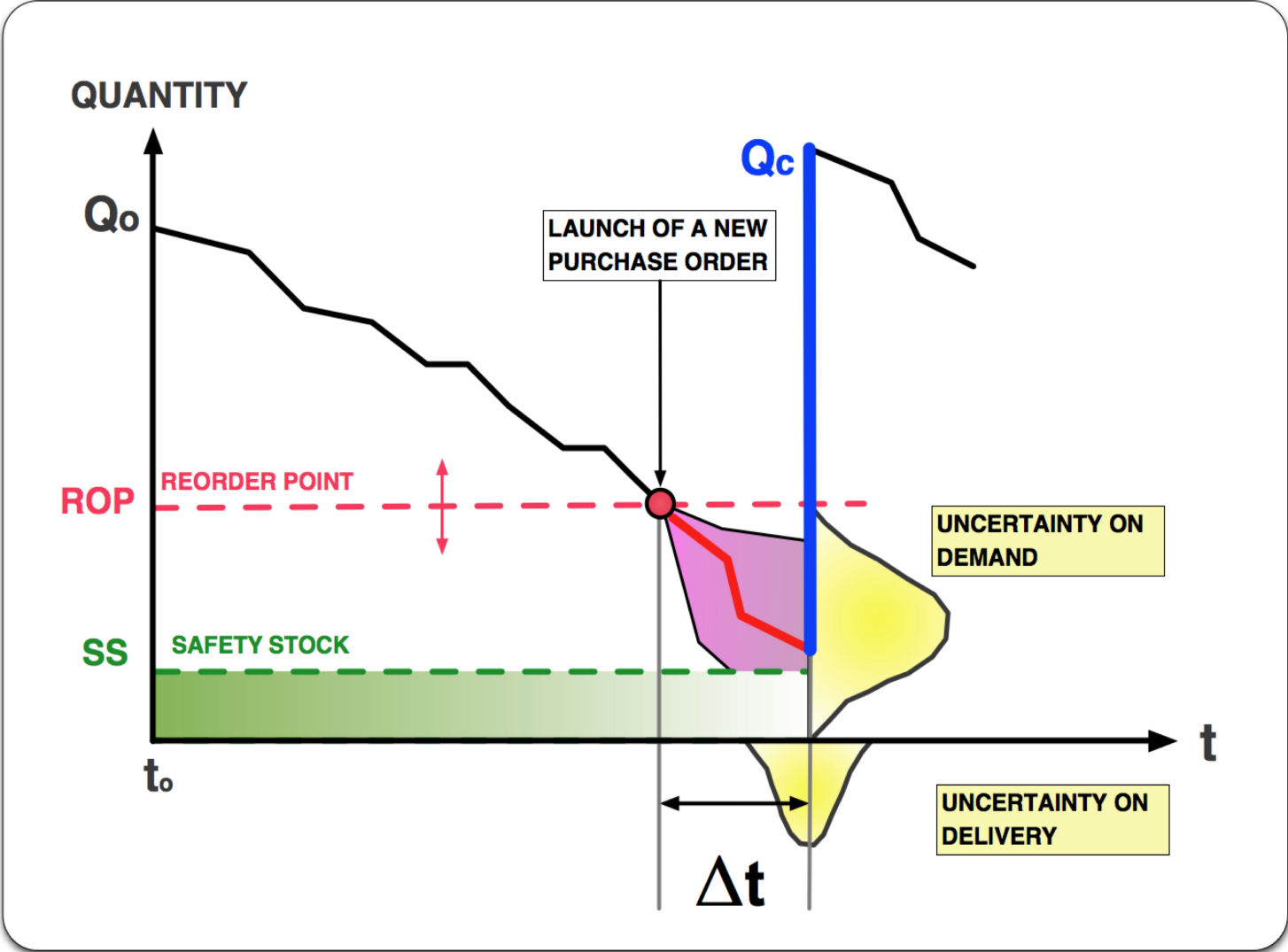
# introduction & objectives

## forecasting



# introduction & objectives

## delivery uncertainty



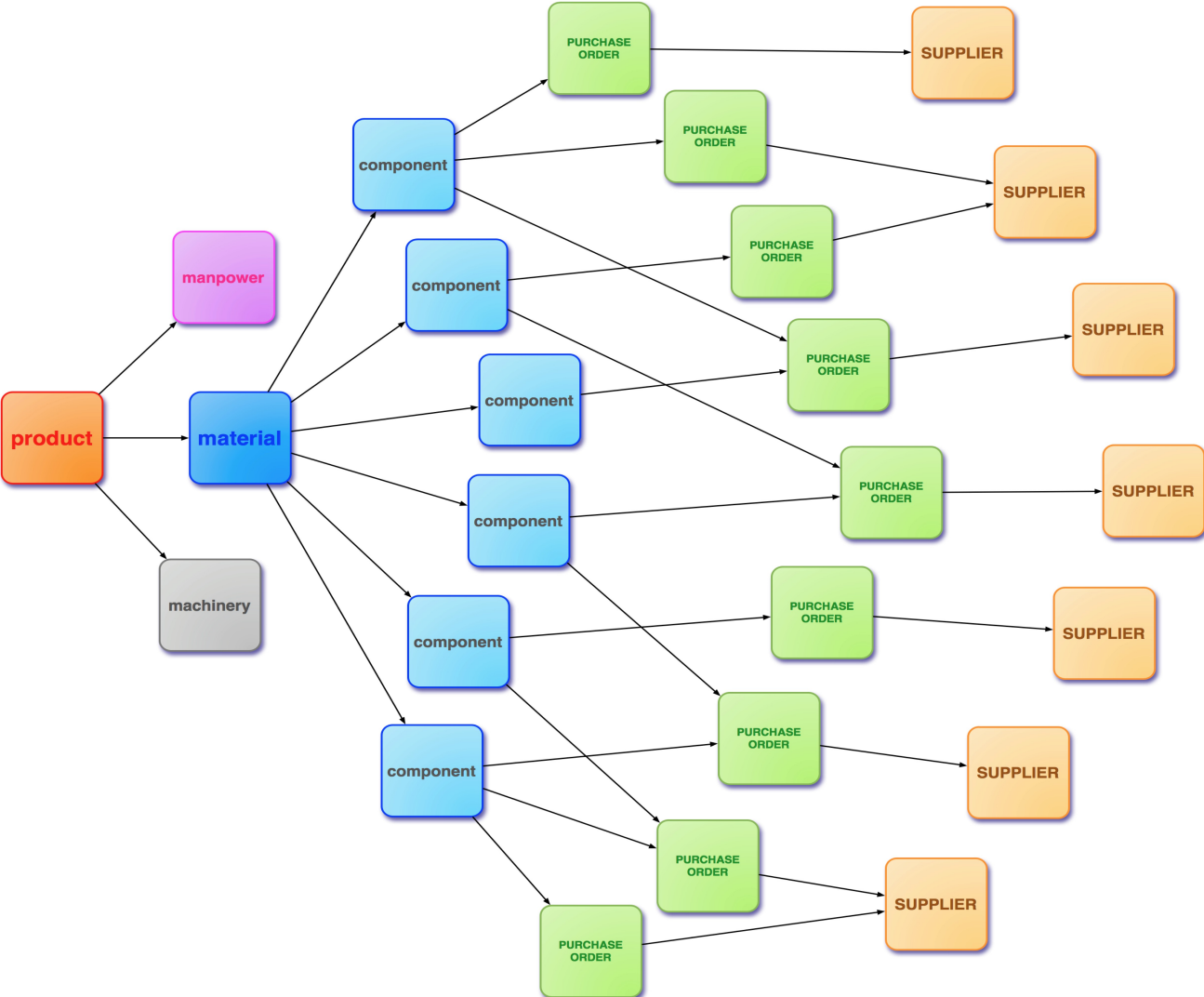


# agenda

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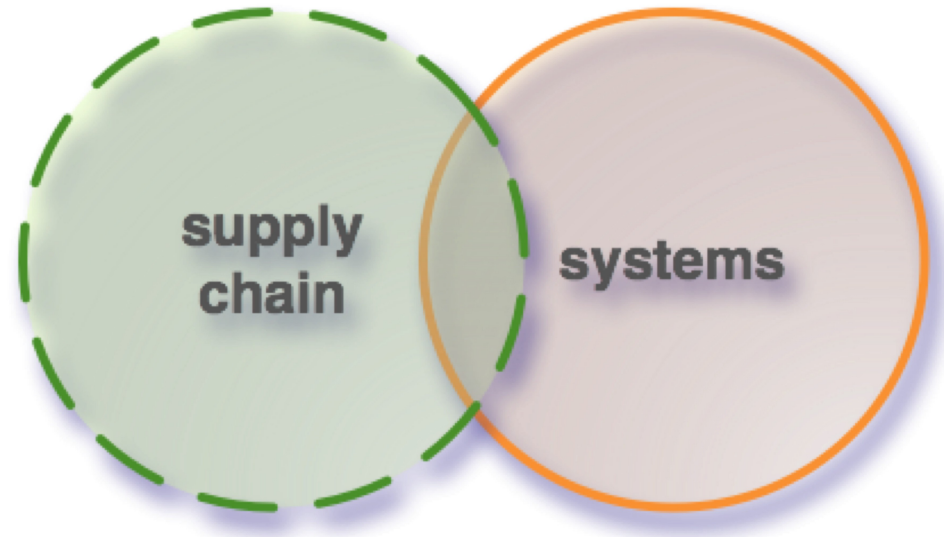
- **presentation** 10'
- **introduction & objectives**
- **introduction to material management**
- **traceability definitions** 10'
- **management flow elements** 20'
- **process game on good receipt**
- **inventory constraints**
- **keep an eye on** 20'

# traceability and supply chain



# how to support traceability ?

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# system elements - architecture



# systems elements - barcoding

## definition

barcode is an optical machine-readable representation of data, which shows certain data on certain products

## major standards

UPC : Universal Product Code

EAN : European Article Numbering

ISBN: International Standard Book Number

[GS1-128 \(EAN/UCC 128\)](#)

FROM: FromAddress1 FromAddress2 FromCity, FromState FromZip	TO: XXX XX Store (90500) ShipAddress2 ShipAddress3 ShipCity, ShipState ShipZip
SHIP TO POST (420) 77082 	SUPP #198184 PO 35987200 SUB 107 DESC
FOR: (91) 099481 	<b>99481</b> <b>NC</b>
SSCC (00) 1 0791916 000023729 7 	

# systems elements - barcode generator

Positions	N <sub>1</sub>	N <sub>2</sub>	N <sub>3</sub>	N <sub>4</sub>	N <sub>5</sub>	N <sub>6</sub>	N <sub>7</sub>	N <sub>8</sub>	N <sub>9</sub>	N <sub>10</sub>	N <sub>11</sub>	N <sub>12</sub>	N <sub>13</sub>
Number <i>without</i> Check Digit	6	2	9	1	0	4	1	5	0	0	2	1	-
<b>Step 1: Multiply</b>	x	x	x	x	x	x	x	x	x	x	x	x	-
by	1	3	1	3	1	3	1	3	1	3	1	3	-
<b>Step 2: Add results</b>	=	=	=	=	=	=	=	=	=	=	=	=	-
to create <i>sum</i>	6	6	9	3	0	12	1	15	0	0	2	3	= 57
<b>Step 3: Subtract the <i>sum</i> from nearest equal or higher multiple of ten = 60- 57 = 3 (Check Digit)</b>													
Number <i>with</i> Check Digit	6	2	9	1	0	4	1	5	0	0	2	1	3

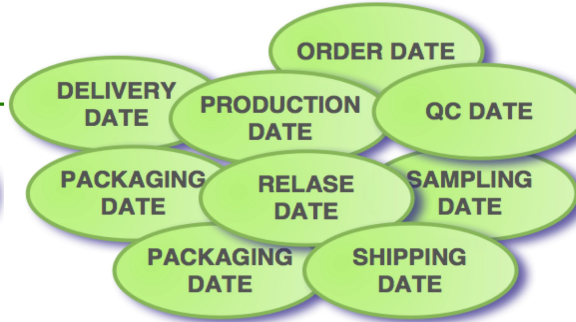
<http://www.gs1.org/barcodes>

# systems elements

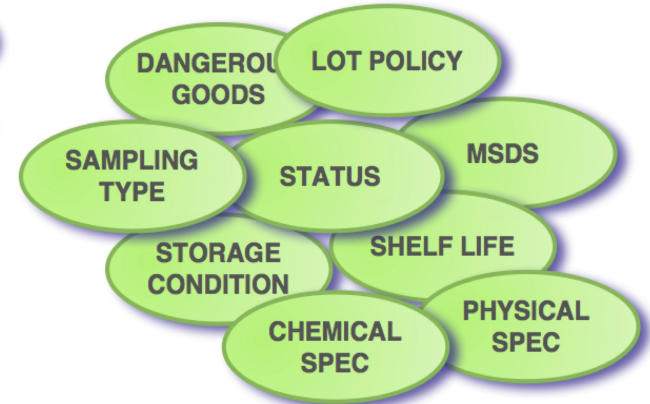
description



# date management



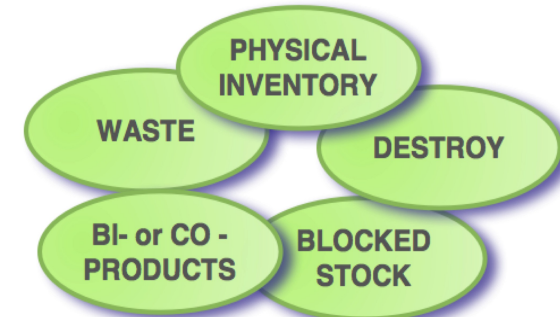
# QC/QA



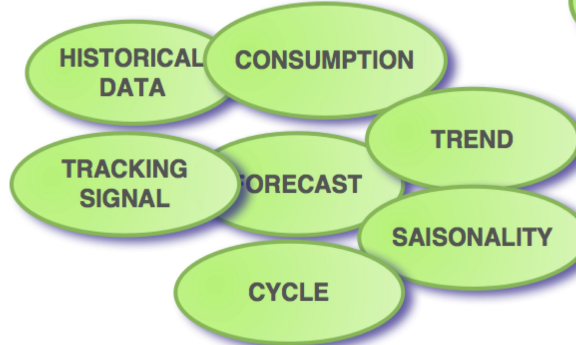
# material



# inventory & costs



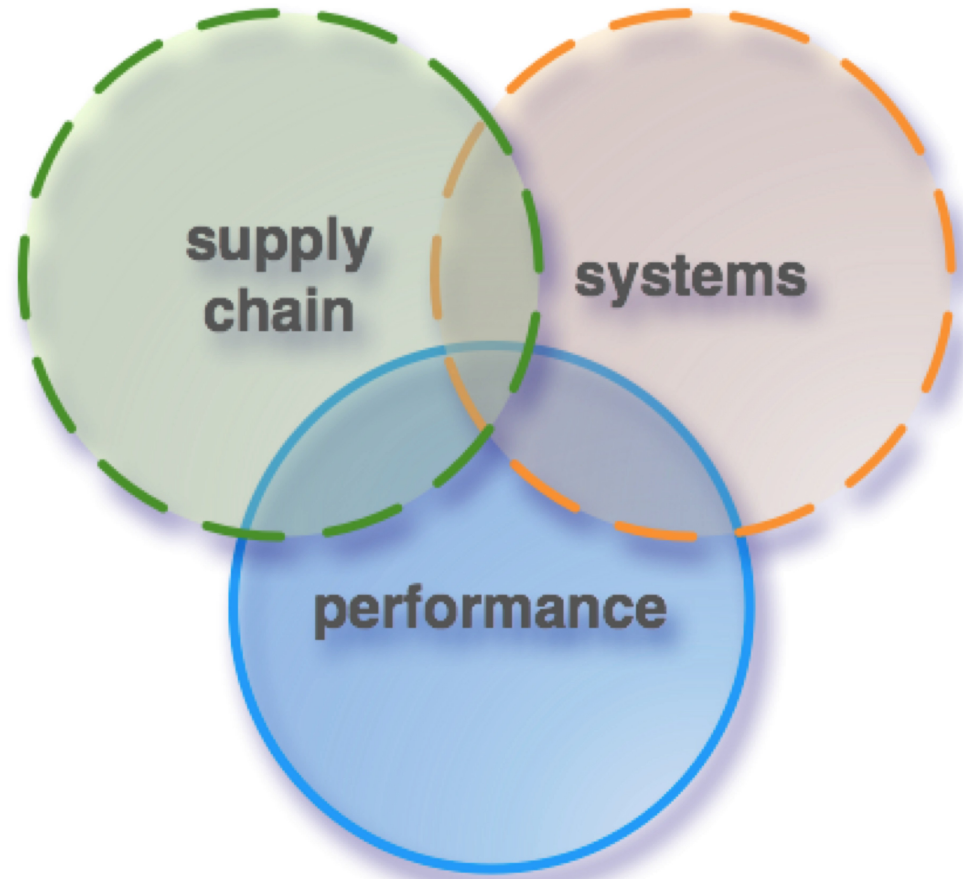
# business analysis



# where does start performance ?

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... is during product design...?





# performance definition

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**performance management** includes activities to ensure that goals are consistently being met in an effective and efficient manner

**performance management** can focus on performance of the organization, a department, processes to build a product or service, employees

**standard time** time it would take a qualified operator working at a normal pace to do the job

**available time** is the number of hours a work center can be used

**rated capacity** is the result of calculated capacity, utilisation and efficiency

**demonstred capacity** is the result of previous production records to determine work center capacity

$$\text{rated capacity} = (\text{available capacity}) * (\text{utilisation}) * (\text{efficiency})$$

$$\text{efficiency} = \frac{\text{actual rate of production}}{\text{standard rate of production}} * 100$$

$$\text{utilisation} = \frac{\text{hours actually worked}}{\text{aviable hours}} * 100$$

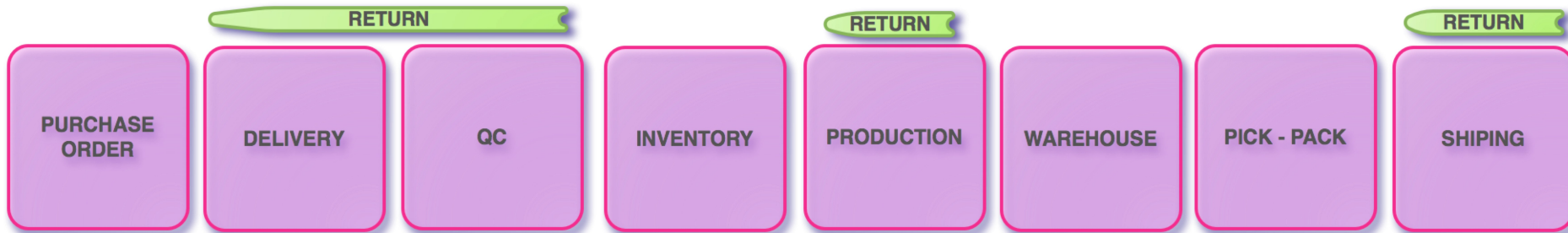
$$\text{capacity required} = (\text{actual time}) * (\text{efficiency}) * (\text{utilisation})$$



$$\text{total standard time} = (\text{setup time}) + (\text{run time})$$

# performance

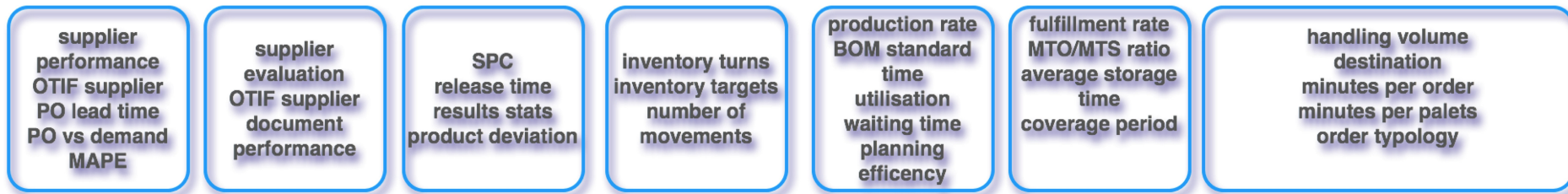
## goods receipt process



### process description



### process elements



### process indicators

# anecdotes

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- **lot traceability in sugar silo**
- **lot traceability in tank farm**
- **picking by lot in salad barcode**
- **flavor kosher production**

# keep an eye on

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- **product design**
- **factory design**
- **system data**
- **business processes**

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**thanks,**  
**for your attention**

for more information have a look on  
[www.azeo.ch](http://www.azeo.ch)

or contact me  
[nicolas@azeo.ch](mailto:nicolas@azeo.ch)  
**+ 41 79 378 78 86**

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# backup slides

## other traceability definitions

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the **ability to trace** (identify and measure) all the stages that led to a particular point in a process that consists of a chain of interrelated events

**traceability** refers to the completeness of the information about every step in a process chain

the formal definition: **traceability** is the ability to chronologically interrelate uniquely identifiable entities in a way that is verifiable

**traceability** is the ability to verify the history, location, or application of an item by means of documented recorded identification



# traceability definitions

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## in logistics

traceability refers to the capability for tracing goods along the distribution chain on a batch number or series number basis

## in measurement

the term traceability is used to refer to an unbroken chain of comparisons relating an instrument's measurements to a known standard

# traceability definitions

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## food processing

**the term traceability refers to the recording through means of barcodes or RFID tags & other tracking media, all movement of product and steps within the production proces.**

**one of the key reasons this is such a critical point is in instances where an issue of contamination arises, and a recall is required**

**during customer audit, traceability has an high impact in term of business continuity and production visibility**